



Baudelaire

fine imported soaps & body care

An Overview for the Hospitality Industry

Exclusive Importer of Top European Brands

(i.e., We Offer the Best of the Best.)



Provence Santé (France)

- Leading imported personal-care line in America since 1992.
- Master *savonniers* and *parfumeurs* Stephane and Natacha Lecaille.

Essence (France)

- Natural line featuring best-selling Sea Loofa Soap.

Jardin de l' Olivier

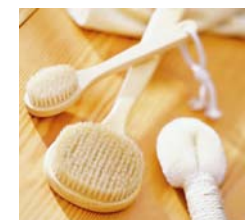
- Olive-oil based skin care from France.

Apiana

- Honeycomb soaps from Switzerland.

Accessories

- Unique brushes, sponges, wash mitts and more from all over the world.



Prestigious Industry Partnerships

(You'll Be in the Very Best Company.)



Hospitality Partners Include:

- *Montage*: Laguna Beach, CA
- *La Bastide*: South Carolina
- *Windham Hill Inn*: Vermont
- *Homestead Inn*: Connecticut
- *Sikumi*: Alaska
- *Blantyre*: Massachusetts



Trend-Setting Gift Stores & Catalogs

(We're Very Visible.)



Retail Partners Include:

- Smith & Hawken
- Coldwater Creek
- Restoration Hardware
- Waterworks
- Yves Delorme
- Frontgate
- Viva Terra



Extensive & Ongoing Press Coverage

(We've Got Quite a Reputation.)



Recent Media Placements

- Prevention
- Real Simple
- O – The Oprah Magazine
- Town & Country
- Elle Décor
- Vogue



High-End European Quality Standards

(Our Suppliers Do It Right!)



Superb Formulations & Unique Packaging

- Triple-milled soaps featuring shea butter, a natural moisturizer.
- Elegant European soap molds.
- Distinctive designer packaging.
- Exclusive fragrance blends:
Lavender, Linden, Vervain.



Experienced & Reliable U.S. Importer

(We Do It Right, Too!)



Established 1987

- Exclusive importer of soaps, personal-care and bath products.
- Well-respected for responsive and good-humored customer service.
- Regional exclusivity for hotels and hotel gift shops.
- In-house warehouse and assembly.
- Prompt shipping.



Every Location is Unique *(No Cookie Cutters Here.)*



Multiple Sizes/Selection

- Multiple sizes: for rooms, suites, spas, retail, mini-bar, bath butler, gifts etc.
- Bulk sizes for public spaces.
- Complete selection in multiple fragrances.
- Full line of sponges, brushes, accessories and other amenities.
- Complements high-end presentations...on land, sea, or air.



What Are Your Goals

(We Work With You.)



Hotels & Resorts

- Build brand/customer loyalty and achieve significant incremental sales.

Bed & Breakfast

- Multiple sizes available for a cost effective high-end amenity solution.

Spa

- Exclusive skin-care formulations and unique natural accessories.

Public Spaces

- Maintain a coherent look throughout your facility.

Corporate Gift Programs

- Elegant gift sets for men and women in a range of prices; custom imprinting.

